Flabel unit - Top 1 by 28 cms   10 cms   28 cms   10 cms   28 cms	<del>, </del>			HALL HOM	VOLUME 500 (							
F Shelf umb 1 Top 1	<b>!</b>		AMERICAN		l		PHILIP MORRIS					
Billing with 1 Tag 2	COMPANY	R.J.REYNOLDS	TOBACCO	GROUP	LORILLARD	WAB	MAST	TERO IN I	RETAIL EX	CELTER	) <u>.</u>	
Billing with 1 Tag 2							100	(1)	1 (182)	ta erija i e	., ""	
Bland inter Top pink		7 Shelf unit - Tap 2	Yelume BOO +	-		Addounts primary						
House of the control	Minimum	shalves,	28 rows	ļ	1	method of sale must		أدر مذالقلقين	Nin a MPL (Le	nvel) to quel	y far payent.	
End thatfill, Maint have got of firms.  Vertices 900 - 600 -	Reuro	4 Bhot unit-Top shot	(Max of 40 more)	*10	16	se by the sectors.	P.M. regular	their mass	to w that Si	le made) BC		
Milliminum  800.00  Values 200 - 600.00  Values 200	Required	with 4dd't opers on	Votune 400-800	l		•	otoro er thei	SOLL ISSUE	of murkets.	whichever is	نينه داريشون	
Additional and Additional Entrance of the packing and the pack		Ind sholf. West have	22 rows	ſ	1	Minimum of 40 OPW of	salement.	NOTE: Lobel	er sels Alsten	n lessied al	ler the	
Millerinstein   Septiment		26 to 30% of finture.	(Max of \$6 town.)	L		BAW sales DR 500						
### Additional Publishment From the Section of Section 1997 (120 Med)  ### Additional Publishment From the Section of Section 1997 (120 Med)  ### Additional Publishment From the Section of Section 1997 (120 Med)  ### Additional Publishment From the Section of Section 1997 (120 Med)  ### Additional Publishment From the Section of Section 1997 (120 Med)  ### Additional Publishment From the Section 1997 (120 Med)  ### Additio			Valume 900 +	!		Cártoro par waak	Plantil	1 (	d Str. Col	91 Jug	,	
Payment   \$60.00   Thisse 60-38   \$44.00   This are 60-38   This are 60-38			\$80,00	1		Total store sales,	Pin CI -	JPL,1	,		-	
Payment   Project   Projec	Malmum						<b>98 DAMAN N</b>	dura paler le	ilió shoshoul	area. FF.M	fadure, P.M.	
Eichtra 28-120 Veiluma 800 + 11 & 12 (7-30) (16 March 19 Nove and have no FA LP 1, building and some second property of the second proper	Devent	\$60.00	Males and 400 Res	E30.00	\$44.00							
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1/3 of the sect of the	l			ے مدون البان ہے	1							
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Shelf Descriptions   State		1/3 of the spet of the	if an invrouse in	esie gnist ne	Į	Moet all Siver and	PM VOL	MPL1	MPL 2 or 2	MPL4	FLEX	
8 (72" = 8 rows (mms)		fazores.	ATC rows by:	fows,	1	Gold require ments.	78-65	874	8111	B140	837	
2' = 9 rows (same) 4 rows a 378.00 The row require- 4' = 18 rows (shange) 3 rows = \$80.00 mont and paymt. or made promotion, 181-840 5157 9860 8373 863 Note: 4' wax equal to Paid in full after will vary by area. 13 King Size rows. 14 full quarter.	l	Shell Descriptions	8 :9WS-\$150.00	" This is the	1	Afree Mending	90-180	894	8141	\$186	847	
4" = 18 rows (shage) 3 rows = \$60.00 ment and paymt.   or media promotion, 191-840   5157   9850   8973   863   80	1	\$ 1/2' = 0 tows (mms)	00,001## atro1 8	Northeast Plan.		display with signage.	121-150	\$117	8178	\$235	650	
Note: 4' was equal to Paid in full offer will vary by area. 241-500 5384 5351 5465 5117.	<b>}</b>	3" - 9 10W9 (SAM4)	4 rows a \$78.00	The row require-		Enhanced signage	181-180	<b>0148</b>	6222	1200	874	
13 King Sige rows, Teifull quarter. 301 + \$284 8441 \$165 \$147 +	Ī	4" = 18 rows (change)	3 rews - 180.00	ment and payet	.]	er medle promotist.	181-240	\$187	9810	\$373	843	
13 King Size rows, 1st full quarter. 201 + \$284 8441 8888 \$147 +		Note: 4' was equal to	Paid in full after	will vary by area.		1	241-500	1314	8361	9446	\$107.	
	<u> </u>	13 King Size rows.	tai full quarter.	<u></u>	L	<u> </u>		\$204	8441	\$145	\$147 +	
	Pres 1				JEED WAY			<b>MATCH</b>	ACT TO THE		i	

2003 590

## PLAN I MONTHLY PAYMENTO VOLUME 1880 - CARRON- DE RWEEK

TUTAL	RUR	AME	RICAN	TEN	LOR (A-12)	LOR (8-18)	TOTAL	<u> </u>	Phillo	SROWN & WILLIAMSON				
AOWB	600+	100-500	600+	600+	500+	1500+	ROW8	Plan C1						
				MIN				PAL		4				4////
]	UPM	•	i	ROWS	1 .			Volume	MLF	MPL 2 or 3	MFL	Liex	Volume	Lavel 1)
1 1	CAPACITY 80+	İ		REG.	1 1			76-05	2111	8107	823	837	24-30	L35 "
	IUNT   BUNTS				10.0 (00)	THE PERSON	JUZ	1.2.2.		<b>V.U.</b>		40		***
11	800.00   8100.00	!		24.00		49. Mil c. 8 chima mar a mara	11	96-120	\$140	\$210	8280	\$47	51 40	660
12	PER MONTH			58.00	1 1		12		l			i l		
13	OMPACITY 180+	i		43.00	MINIMUM	MINIMUM	13	121-150	\$176	\$264	8352	\$59	61-90	<b>\$100</b>
14	TOME   STORES			48.00	HOWE	nowe	14			1	l	1 1		
4	#100.00   \$100.00	l				tom, No.		151-190	6221	\$332	\$443	\$74	91-120	<b>\$13</b> 5
16	PER MONTH			68.00	\$86.00	\$44.00	16	: <b>-</b>						
17				MAX	81.00	49.00	17	191-240	\$580	6420	\$500	693	121-150	\$175
10				NOW	88.00	54,00	18		l <b></b> -		4			·
10		MIN		PURCH	71.00	59.00	19	841-300	\$351	\$527	6703	\$117	181 +	\$195
21	TOP	ROWS			N 00					امممدا		ا. ۔. بدا	B.001	
22		MEG. 640.00			81.00	69.00	원	301 +	8440	\$880	\$660	\$1474	BAW	GOLD
23	SHELP PLUB	43.00	MIN		B6.00	74.00	22						Youme	
24	\$60.00	48,00	ROWS		91.00	79.00 84.00	23 24	HUNTING		in C		ишти	24-30	\$40
4.4	1210		. HOW		10.00		27	-		n à Ni	-		<b>31 -60</b>	<b>\$</b> 75
26	85.00	52.00	850.00		108.00	94.00	28	P.M.		MPL			T. W.	410
27	87.80	55.00	63.80		111.00	99.00	27	Volume	1	201		<u>                                   </u>	61-90	\$120
28	70.00	59.50	67.00		116.00	104.00	28	76-95	874	8111	8140	237		*
23	T2.50	62.00	00.60		121.00	109.00	29		•••	***	• • • • •	***	91-120	\$165
10	1.25		. ( ).		F 37 1	Fig. Let (-		95-120	\$84	8141	6180	847		7.22
31	77.50	80.00	67.60		130.00	110.00	31		· ·	l .	1		121-150	<b>\$2</b> 15
32	80.00	72.60	71.80		134.00	122.00	32	121-150	\$117	\$178	\$235	\$16	1	ļ
33	82.50	MAX.	75.50		138.00	126.00	88				1	1 1	181 +	: \$240
84	85.00	ROWS	79.50		142.00	130.00	34	161-190	\$148	\$222	\$298	\$74		
ا،		PURCH.	1 109		K.530.	16.200	100		1				REW	PLATINUM
36	90.00		47.50		150.00	198,00	30	181-240	9107	9200	3073	\$93	Yolume	(Level 8)
37	85,60		92.00		184.00	142.00	37			<b>  .</b>	1		94-30	\$65
36	95,00		90.50		158.00	146,00	38	241-300	\$234	\$351	\$468	\$117		***
39	97.50		101.00		162.00	160.00	39	804 4				41.45.	31 -60	\$110
41	102.50		MAKEMUM		170.00	158.00	41	301 +	\$294	\$441	4000	\$147+	61-80	6180
42	108.00		ROWS		174.00	182.00	42	mmmin	1123011111	13051213211	an an an an			4.45
43	107.50		PURCH.		178,00	186.00	45					24.07.07	91-120	£25E
44	110.00		1 0110111		182.00	170.00	44	Plan CI- Service Centers Plan CI-Lobby Sets & NBB Center			ertene		<b>-</b>	
	14112,50				11. 10.4	17,700.00	5.5	P.M.	MPL		MPL		121-150	\$325
40	116.00				190,00	176,00	46	Yolume	. 1	Z 01 4	4			
47	117.50	i			194,00	102.00	47	70-03	874	8130	\$165	837	101 +	\$300
48	120.00				198.00	186.00	48		1	•	1			
49	122.50	1			WAXIMUM	MAXIMUM	49	96-120	894	\$164	8234	847	Based on	
.46	11/12/17/00	ļ			NOW#	ROWS	-10	404 480						volume of 4
51	127.80				PUNCHASED	PURCHABED	61	121-150	\$117	\$205	\$293	659		arwook, or e Total valum
52 53	180,00	1			ĺ		52 58	151-100	8148	\$250	8370	\$74	of 800 and	
84	135.00	l					64	101-100	*.~*		***		week.	
37	H. 17. KORS	ł			1	i	3.5	101-240	8187	8327	\$467	893	MEMINDE	Mai
84	140.00	1		l	1		64		••••					nt julgo have
57	142.50	l		ł	1	1	57	241-300	6234	<b>#410</b>	1000	\$117		he peckage
50	145.00	1		l		1	54					'	Axtero + 40	uel to their
59	147.60	ŀ			1	1	50	301 +	1254	\$514	\$734	\$147+	share of n	@MipL
.74.	E514C034	ľ		!	1	1						Ę		
81	152,50	l		ľ	1	İ	61	Plan C4 -						est must b
62	165,00	ì			1	Į.	62	must have 68 paste. (Lobby Sat refers						
68	157.50				i	i	63	to fixtures that are salf-service, after			MAL	third marketing peaking		
64	180.00 ENTA2: BONN	i		l	i	1	44	Coint of tale (sheetsout eres.			in erder le eistein the GOLO" Level Payment.			
- 1.5		1		1	1		<b>BOLK</b>	Plan Cå - Pasks may be dit or NSS in				AAM. W	A LOADY	
54	165,00 167,50	]		l	1	ļ	66	a service senter, but the retailer must maintain a Maribers Counter Display.				Will salv s	er for botte	
68	170,00	1		ł	1	1	66	Field deligre are evaluable effor MFL (Mere						
69	172.50	1		ľ	1		80	endishiy Performance Livet) 2 (a mat.				Shippers towal or 85M.		
	7175 OCT	4		1	1	ŀ	70%				•		Sig marchandised in a	
1.17/	THE PERSON NAMED IN	Rumind	er.	<del>                                     </del>	<del> </del>		, y y	Rior dellere are for promotional use only. REMINDER				Verdosi set.		
1	ROW HATTALM	No longe	pey for	]				Payment	ere be	sed on i	Philip L	lorrie	I	
Ц.,,		inomora el	TOWS.		Charles and the second	i Andreas Sylvenson	أسببيل	velume.	el eve					-
	PAGE 2			Dell's and	<b>618 排入[[本本]外期代表</b>	THE PARTY OF THE	l=			MONTH!	C1.WK	•		

TAC CCOTC